

TWO (2) BEDROOM INCOME-RESTRICTED CONDO FOR SALE



27 CUTTER ST CONDOMINIUM

**Developed by:
North America Development, LLC**

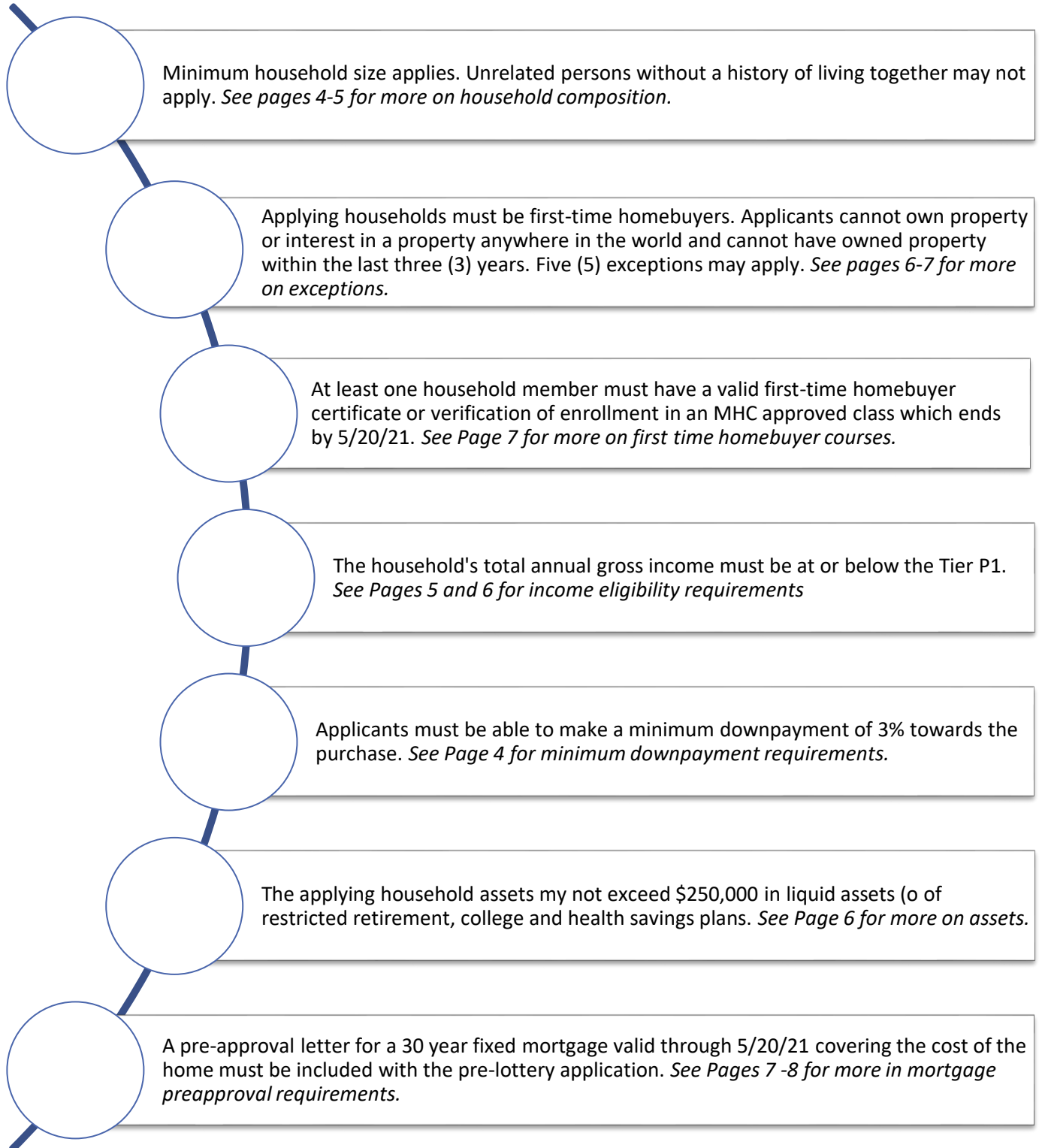
**In cooperation with
Mayor Joseph A. Curtatone & the City of Somerville**



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Overview of Qualifying Guidelines:



Introduction

The Mayor's Office of Strategic Planning and Community Development (OSPCD) and 32 Glen Street, LLC are pleased to announce the sale of one (1) deed restricted condominium to an income eligible, first-time homebuyer household at a below market price through the City's **Inclusionary Housing Program**. 27 Cutter Street Unit D is a 2BR unit and will be offered to a household with a yearly gross income at or below 80% Area Median Income (AMI) at price tier P1. An income eligibility table is on Page 5. See Pages 9-11 for preferences.

As a deed-restricted unit, this condo will have a deed rider to be filed along with the unit deed and mortgage at the time of purchase. This means the price at which a unit is re-sold will be restricted in perpetuity (forever). Subsequent owners must be income-eligible, first-time homebuyers. More information on the Affordable Housing Restriction can be found on the Middlesex South Registry of Deed website and on page 14.

Building Description & Unit Description

27 Cutter St. Condominiums is a new, residential development in East Somerville consisting of seven (7) units with a parking garage. Unit 27D, a 2BR unit located on the 2nd floor, comes with deeded parking, space no. 8, which is included in the sales price. Visit <https://search.santanaproperitiesteam.com> to learn more about the property, amenities and floor plans. **Contact** Liz Wheeler, Stager/Listing Coordinator, at (978) 888-7277 or by email at liz@santanaproperitiesteam.com for additional questions about the property. See the below table that includes price, fees and additional information on the unit. This unit will be ready for occupancy upon closing, which is anticipated for Spring 2021.

Address	Parking	Price Tier/AMI	Sales Prices	Initial Monthly Condo Fee* & Taxes**	Min. Down payment	# of BRs / Bathrooms	Approx. Area (Sq. Ft.)	Min. Household Size
27 Cutter Unit 27D	No. 8	P1/80%	\$196,529	\$26 / \$72.29	\$5,896	2	1,119	2

*Condo fees are set by the condo association and are subject to change after initial year

**Households are eligible to apply with the City of Somerville's Assessing Department for an exemption after residing in this unit on Jan. 1st and filing taxes there. Call the Finance Department at 617-625-6600 ext. 3200 to connect learn more about residential exemptions.

What is a Household?

- A "household" includes all persons who will reside in the condo you are applying for. A household includes babies, children, teenagers and adults, *regardless of their ability to earn or receive income*;
- A household consisting of unrelated persons must have a documented history of living together, leading up to 3/30/21;
- A household which consists of ONLY full-time students (including PhD) is not eligible to apply; Applicants may not submit multiple applications as a member of multiple households;
- An unborn child is considered a household member if the mother is in her third (3rd) trimester of pregnancy at the time of the lottery date (5/20/2021); And
- Minors under shared custody are considered household members if they live with the applicant at least 50%. Adult dependents away for college as full-time students are considered household members.

Legally married couples shall both be considered part of the household, even if separated. In situations where a household member is legally married to a spouse absent from the household (whether not officially divorced

or separated) and the absent spouse will not be moving into the inclusionary condo, the applicant must provide current verification of residing in separate addresses. Additionally, a notarized affidavit must be provided at the time of the submitted application stating that the household member and their spouse reside at different addresses. In the event of divorce, a divorce decree must be provided at the time of the income certification, otherwise the ex-spouse will be considered part of the household and their income and assets will be counted in determining income eligibility, even if they do not plan on residing there.

Verification from a treating physician of being in the third (3rd) trimester, verification of full-time student status, custody arrangements or divorce decrees will be required at the time of income certification

What are the Income Eligibility Requirements?

In order to be eligible to purchase an inclusionary condo, the applying household's annual gross income must meet the guidelines listed in the Gross Annual Household Income Eligibility Requirements table below. If a household's gross annual income is below the price tier P1 and income limit (80% AMI), they may be eligible. Minimum income restrictions are not set by the Inclusionary Housing Program for condos in price tier 1, only maximum income limits. **Lenders determine the minimum income amount they are comfortable underwriting for units priced in Tier P1.** While the City does not set minimum income requirements, applicants must have income to support monthly mortgage, taxes, condo. fees and utilities including water and sewer.

A household's combined (total) gross annual income from **all** sources and for all members of the household must not exceed **the income limits below**, adjusted by household size, as indicated below.

Maximum Gross Annual Household Income

No. of persons in household:	2 Person	3 Persons	4 Persons	5 Persons
80% Area Median Income:	\$77,000	\$86,650	\$96,250	\$103,950

What is Considered Income?

Income is defined as all amounts, monetary or not, that goes to or is received on behalf of any household member, even if the family member is temporally absent. Income also includes all amounts anticipated within the next 12 months going forward from the time of an income certification. It is the applicant's responsibility to accurately divulge anticipated changes in income. Income includes interest/dividends accrued from assets to which any household member has access. Examples of income are provided on the following page.

Examples of income include but are not limited to earnings from a job or self-employment including earnings from one-time events/gigs such as earnings from yard sales & art sales, childcare; fundraising campaigns (Go Fund me, Crowd Source, etc.); Unemployment Benefits; Pensions/Social Security/Disability Benefits; informal or formal Child Support (received or owed); Assistance from family/friends; Starting or closing of businesses.

Examples of anticipated changes include but are not limited to seasonal work, changes in work hours, raises, bonuses, overtime pay, cost of living adjustments (COLAS), commissions, gain or loss of employment or income source, gain or loss of clients.

For self-employed household members: Self-employed household members (ride-share drivers, artists/musicians, business owners, etc.) must complete Profit/Loss Statements for each business at the time

of an income certification. The Profit/Loss Statement must indicate month-by-month self-employment revenue and IRS allowable deducted business expenses for a 12-month period *preceding* the time of the income certification **AND** a Profit/Loss Statement for the 12 months *following* the date of the income certification showing month-by-month *anticipated* business revenue and IRS allowable deducted business expenses. For each claimed deductible business expense, back-up verification is required (contracts, receipts, payment verifications, paid invoices, etc.). Verifications must match the monthly deductions listed in the Profit/Loss Statements. The household member must explain or show how they arrived at their monthly deductions in writing.

What is the Asset Limit?

The maximum asset limit is set at \$250,000 in liquid assets, excluding restricted retirement, health and college savings plans. This asset limit applies to all household members and includes all assets or joint interests in assets held in the United States or abroad. **All assets for all household members must be disclosed in the pre-lottery application** and the most recent three (3) months of **complete statements for all accounts** must be provided at the time of an income certification. Assets which the applicant(s) hold and may not use or have access to are still considered assets and statements must be provided. In cases where an asset was recently closed, verification must be provided. **Applicants must disclose all joint accounts held with absent spouse/household members in the application.**

Examples of assets include but are not limited to: Saving/checking accounts; CDs; mutual funds; investment accounts; IRAs; 401Ks; 457B; 403Bs; bonds; digital currency (Bitcoin, etc.); payment apps (Venmo/Paypal, Square etc.); life insurance; community funds; fundraising campaign platforms (Go Fund Me etc.), cash on hand, real estate, any investments held abroad etc.

Failure to disclose all current or anticipated income and assets may result in a determination of ineligibility at the time of the income certification.

Who is a First-Time Homebuyer?

Applicants must be first-time homebuyers. A person shall be considered a first-time homebuyer if no person in his or her household has, within the preceding three (3) years, owned a home or owned an interest in a home through joint ownership. Exceptions may be made in the following five (5) instances ONLY:

1. A displaced homemaker: A displaced homemaker is an individual who is an adult meeting ALL criteria:
 - Has not worked full-time, full year in the labor force for a number of years but has, during such years, worked primarily without remuneration to care for the home and family;
 - Owned a home with his or her partner or resided in a home owned by the partner;
 - Does not own the home previously owned with a partner; AND
 - Is unmarried to or legally separated from the spouse.

Displaced homemakers will not be given the opportunity to purchase an Inclusionary Unit until the home for sale is under a Purchase & Sale Agreement (P&S).

2. A single parent, where the individual owned a home with his or her partner or resided in a home owned by the partner and is a single parent (is unmarried or legally separated from a spouse and either has 1 or more children of whom they have custody or joint custody or is pregnant).

3. An age-qualified household (in which at least one member is age 55 or Over) which is selling a home in order to purchase an Income-Restricted unit. However, age-qualified households will not be given the opportunity to purchase an Inclusionary Unit until the home for sale is under a P&S.
4. A household that owned a property that was not in compliance with State, local or model building codes and which cannot be brought into compliance for less than the cost of constructing a permanent structure.
5. A household that owned a principal residence not permanently affixed to a permanent foundation in accordance with applicable regulations.

One household member is required to complete a Massachusetts Housing Collaborative (MHC) approved first-time homebuyer's course. They must submit a copy of a current, valid certificate of completion with the application or proof of enrollment in a first-time homebuyer's training class with the submission of the application. Courses must be completed by February 10th, 2021 and verification of this must be provided. If submitting a verification of enrollment for the lottery and your household is chosen, you must submit the certificate of completion before closing.

Where Can I Enroll in a First-Time Homebuyer Course?

Citizens' Housing and Planning Association (CHAPA) provides a **directory of MHC approved first-time homebuyer training courses** in the Greater Boston Region. Up-to-date date listings are on their website www.chapa.org. Online and in person classes are listed there at various prices, dates, times and languages.

MHC approved first-time homebuyer courses are taught monthly at the Somerville Community Corporation (SCC) in Union Square. You can view course schedules at <http://somervillecdc.org/first-time-homebuyers> and register for classes by contacting Janine Lotti at 617-776-5931 ext. 9906 or by emailing her at jlotti@somervillecdc.org.

What Does a Mortgage Pre-Approval Entail?

Lenders need a minimum of two/three weeks to process a pre-approval application allow sufficient time to secure the mortgage pre-approval.

- Be prepared with personal information including state-issued identification cards, home addresses for the last two years, W2s, paystubs/other income and asset statements for the last two (2) months etc.
- Lenders will run a hard credit check.

Notify the lender of the pre-lottery application deadline and pre-approval requirements. Show lender all information provided in this information packet, regarding the unit(s) you are applying for (Page 4). Affordable housing restrictions on this property (Page 14).

Inclusionary Housing Program Pre-lottery Application Requirements for Pre-approvals:

Applicants are required to submit as part of their application a **valid mortgage pre-approval letter**. This letter **must** include the following:

- Be for a 30-year-fixed-mortgage (360 months);
- Include an interest rate or interest range; And
- Be valid through the lottery date, May 20, 2021.

Note: Pre-qualification/pre-approval letters are only acceptable if the institution conducts a **hard credit check** and includes the above information.

Pre-qualification letters must be **subject to credit, employment and asset verifications**. If a pre-approval letter does not include the details described above, it will be deemed insufficient and your pre-lottery application will not be eligible to participate in the lottery.

PARTICIPATING BANKS & LENDING INSTITUTIONS

Each institution below agreed to provide free pre-qualification services and information on the best mortgage product available to suit your needs. Below are examples of lenders that previously worked with clients in the Inclusionary Housing program. You are free to use any lender you wish provided they issue a 30-year fixed standard mortgage. *Online banks and lenders* (i.e. Rocket Mortgage, Quicken Loans) **are not accepted**. Keep in mind that if you compare offers from various lenders, each hard credit check may impact your credit score.

Winter Hill Bank 342 Broadway Somerville, MA. 02145 Contact: Rich Vernet 617-629 3330/978-500-4746 rhvernet@winterhillbank.com	Eastern Bank 250 Elm St. Somerville, MA. 02144 Contact: Francisco Rodriguez (617)628-9700 F.Lugo-Rodriguez@easternbank.com	Cambridge Savings Bank 1374 Mass. Ave. Cambridge, MA.02138 Contact: Rick Garber Office: (617) 441-4137 Cell: 978-808-6008 rgarber@cambridgesavings.com	East Cambridge Savings Bank 292 Cambridge St. Cambridge MA 02141 Contact: Tricia Rizzo (617) 551-2453 prizzo@ecsb.com
Santander Bank 330 Martin Luther King Blvd. Boston, MA 02119 Contact: Steven Roussel 617-686-7898 steven.roussel@santander.us	Cambridge Trust 18 Blanchard Rd. 4 th Floor Burlington, MA 01803 Contact: Dina Scianna 617-441-1430/781-983-3289 Dina.Scianna@cambridgetrust.com	Boston Private Diana Carvajal-Hirsch 617-912-3991 Dcarvajal-hirsch@BostonPrivate.com	

What is a Lottery Preference & How Can I Qualify for a Preference?

If you are eligible for a preference and provide current and complete verification of it with a complete application, you will have a greater chance of being selected no. 1 for a unit through the lottery or be closer to the top of the lottery wait-list for a unit. If you are not eligible for a preference, the Housing Division cannot determine your odds of acquiring a unit. If you are not eligible for a preference, you may apply and will be placed on the lottery wait-list. You should explore income-restricted housing opportunities in the City in which you live or work to learn if they offer local preferences within their respective programs. This may increase the odds of acquiring an affordable unit.

Co-equal preference will be provided to eligible applicants providing current verification of *living or physically working full-time in Somerville (32+ hours/week)*. **Preference documentation must be dated within 30 days of the date the complete application is submitted.** Attach current verification with the application to be considered for a preference. Below includes acceptable documentation to receive a Somerville preference.

Proof of residency may include:

- Current signed lease; **OR**

- **Notarized letter from landlord confirming ownership of property and applicant tenancy** at property; **OR**
- Utility bill with current statement date. Do not use the bill due date; **OR**
- Bank/credit card/cable bill statement with Somerville address with a current statement date; **OR**
- Current voter registration, showing registration date within the last 30 days.

Proof of employment in Somerville may include:

- Signed and dated letter from employer on company letter head that includes the Somerville address where you work **AND** the number of hours you work per week in Somerville; **OR**
- A current paystub showing the Somerville address of where you work **AND** the number of hours you work per pay period.
- Ownership of a business *does not* mean you work there. Business owners must provide verification of ownership, a current bill connecting the owner's name with the address of the Somerville business **AND** a current paystub showing the number of hours worked **OR** if paystubs are not available, a notarized affidavit confirming the number of hours worked per week at the Somerville business.

*Somerville **work preferences may not be granted** for households providing **co-working spaces** as verification of employment in Somerville.*

PREFERENCE VERIFICATIONS MUST BE COMPLETE AND INCLUDE ALL PAGES

Work in Somerville Sample Preference Documentation:

The image shows a sample letter from Partners Healthcare. Callout boxes with arrows point to various parts of the letter, indicating required information for the verification process:

- Company Letterhead:** Points to the Partners Healthcare logo at the top.
- Within 30 days of complete app. submission date:** Points to the date "July 30, 2020".
- Company Name:** Points to "Partner's Healthcare" in the letter body.
- Avg. hrs. worked per week:** Points to "40 hours" in the letter body.
- Verifier's position:** Points to "supervisor" in the letter body.
- Somerville address of physical work site:** Points to "399 Revolution Drive, Somerville, MA" in the letter body.
- Verifier's direct email:** Points to "Mjour@partnershealthcare.com" in the letter body.
- Verifier's direct #:** Points to "555-555-5555 ext. 55" in the letter body.
- Verifier's signatures & signoff:** Points to the signature block at the bottom.
- Name of verifier:** Points to "Mann A. Jour" in the signature block.

The letter text is as follows:

July 30, 2020

Dear Inclusionary Housing Program,

My name is Mann A. Jour and I am Nosmo King's supervisor at Partner's Healthcare. This letter confirms that Nosmo King is an employee at Partner's Healthcare, physically working 40 hours per week at the Somerville office located at 399 Revolution Drive, Somerville, MA. Please contact me directly at 555-555-5555 ext. 55 or by email at Mjour@partnershealthcare.com for any questions you may have.

Thank You,

Mann. A. Jour
Supervisor
555-555-5555 ext. 55
Mjour@partnershealthcare.com

Live in Somerville Sample Preference Verification:

EVERSOURCE

Account Number: 1234 567 8900

Statement Date: 09/30/16

John J Customer

123 Any St

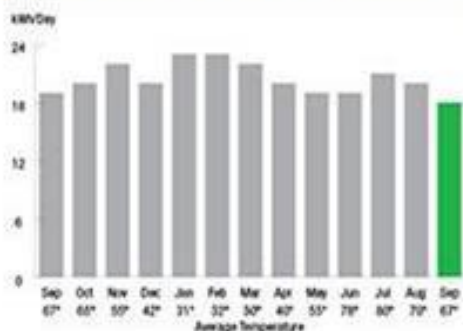
Any Town, CT 00000

**Total Amount Due
by 10/28/16**

\$151.00

Amount Due On 09/26/16	\$168.00
Last Payment Received On 09/23/16	-\$168.00
Balance Forward	\$0.00
Total Current Charges	\$151.00

Electric Usage History - Kilowatt Hours (kWh)



Current Charges for Electricity

**Supply
\$69.93**

Cost of electricity from Any Energy Co.

**Delivery
\$81.07**

Cost to deliver electricity
by Eversource



Supply Information

Supplier Rate 9.990¢/kWh Fixed
Term: 13 cycles
Expiration: Dec 2016 meter read
Next Cycle Rate: 9.990¢/kWh
Cancellation Fee: \$0
Standard Service Rate: 6.606¢/kWh
Term/Expiration: 6 mos until Dec 31, 2016
Your Supplier Charge: \$69.93
Standard Service Comparison: \$46.24

Your electric supplier is

Any Energy Company
Any Street
Any Town, Any State 00000
1-100-000-0000

To return to Standard Service, visit CT's official
Rate Board at www.EnergizeCT.com,
Eversource.com or call 1-800-286-2000

Electric Usage Summary

This month your
average daily
electric use was
18 kWh

This month you used
4% less
than at the
same time last year



News For You

Welcome to your newly designed bill! This new design provides a clear view of your energy use and charges to help you manage your energy costs.

EVERSOURCE

Account Number: 1234 567 8900

The "Total Amount Due" must be received by Oct 28, 2016
to avoid a 1.00% late payment charge.

Seg Code

Remit Payment To: Eversource, PO Box 660032, Dallas, TX 75265-0032

Make your check payable to Eversource. Please consider adding \$1 for Operational Fuel. To add more, visit Eversource.com

**Total Amount Due
by 10/28/16**

\$151.00

Amount Enclosed



John J Customer
123 Any St
Any Town, CT 00000



Eversource
PO Box 660032
Dallas, TX 75265-0032

Sample Bill

00 0 0000118192 00 70 1234 567 8900

What Does a Complete Application Include?

It is the applicant's responsibility to provide a complete application. **Correspondence will be via email if the household has an email address or via regular mail if the household does not have an email address.**

Households will be notified if their application is incomplete or otherwise ineligible in advance of the lottery.

Complete applications include:

1. An application **completely filled in and signed by all household members 18 +**, do not leave any parts blank, if a question does not apply, put N/A for "not applicable";
2. A **valid First-Time Homebuyers Training Class Certificate** (see below), *or* proof of enrollment in a MHC approved class scheduled to be completed before May 20, 2021;
3. **Current Mortgage Pre-Approval/Qualification/Credit Approval letter** including an interest rate or interest rate range for a 30-year fixed mortgage covering the cost of the home. This letter must be valid through May 20, 2021;
4. Household disclosed all assets and anticipated income changes for the next 12 months on application;
5. The application is signed on the last page by all adult household members 18+; AND
6. Complete preference verification of residency or physical employment in Somerville 32 hours+/ week

*All parts of the application must be submitted together to be complete. Incomplete applications are not accepted. Applications that **do not** include the above requirements will not be included in the lottery.*

When is the Application Deadline?

The **deadline** to submit a complete application in order to participate in the lottery is **Thursday April 29, 2021 by 2PM**. Applications received after 2PM on Thursday April 29, 2021 will not be accepted.

How Are Applications Submitted?

Due to the closure of City buildings and delays in mail, applicants are encouraged to drop off, email or fax in applications. Complete applications may be submitted before the deadline through the following methods:

- Email: inclusionary@somervillema.gov; OR
- Faxed: 617-591-3235; OR
- Dropped off in an envelope in a black mailbox outside the front door of the City Hall Annex located at 50 Evergreen Ave Attn: Inclusionary Housing Program; OR
- Mailed to the Housing Division located at 50 Evergreen Ave., Somerville, MA 02145. If you are mailing an application, **allow at least one (1) week in the mail** to ensure the application is received before the deadline (not post-marked).

NOTICE:

- Applications sent to email addresses other than inclusionary@somervillema.gov or faxes other than 617-591-3235, will not be accepted;
- Applications sent by piecemeal or in screen shots will not be accepted. Do not submit the same application multiple times;

- If you fax or email an application, do not contact staff inquiring whether the application was received prior to April 22nd, 2021. If sending by fax, **you will receive receipt from the fax machine you used to confirm that status of the submitted fax.** If you submit an application by email, **you will receive an auto-response confirming the receipt of your application;**
- Inclusionary staff will review applications for completion in the order in which they are received. *It is a household's responsibility to ensure applications are completely and accurately completed upon submission and ahead of the deadline with complete documentation;*
- Applications received within 7 calendar days of the application deadline may not have the opportunity to be updated upon review;
- Staff will confirm the receipt and status of your application once it is processed, in the order in which it is received.

When is the Lottery?

The lottery will be held virtually on Go To Webinar on Thursday May 20, 2021 at 2PM. All participating applicants will receive unique identifiers and information to join the virtual lottery, prior to May 20, 2021. Attendance to the lottery is not required. All unique identifiers will be called in the order in which they are drawn and placed on a lottery list. **The applicant whose unique identifier is pulled first will be contacted immediately via phone and email.** The lottery itself is viewable on the City's Youtube channel: Youtube.com/SomervilleCityTV and will be posted on the Inclusionary Housing Program website.

If you do not receive a notification immediately on or after the lottery date, then your unique identifier was not pulled first. The results of the lottery will be posted on the City of Somerville Inclusionary website by Friday, May 28, 2021. Participating applicants who did not win may learn of their positioning in the lottery by viewing the website.

What Happens if I Am Selected No. 1 in the Lottery?

The applicant whose unique identifier is pulled first will be contacted immediately via phone and email or regular mail. This household will have a week to submit the required income documentation to the Housing Division listed on Page 13. Household no. 2 will be notified if the first household is determined ineligible. **The Housing Division reserves the right to request additional income and asset documentation as may be necessary to complete the income certification.**

Income Certification Policy

Upon reviewing initial information provided, Housing Division staff will contact the applicant with a first (1st) request for complete documentation which discloses and verifies all household income sources, assets and federal tax returns. This request will outline specific items needed to determine eligibility. The household will have five (5) business days from this notification date to submit the requested documentation. The Housing Division will provide applicants with three (3) such requests thereafter. If the household is unable to provide requested documentation after three (3) additional requests are made and all required documentation to determine eligibility is not received, Housing Division reserves the right to discontinue the income certification and offer this opportunity for the next household on the lottery waitlist.

Household no. 2 will be notified if household no. 1 is determined ineligible or unable to close. They will have five (5) business days from notification to submit initial income documents to the Housing Division.

Households participating in the lottery should set these documents aside prior to the lottery to facilitate timely submission to the Housing Division after the lottery.

What Does an Income Certification Require?

Income assets and tax returns are required if a household is selected in the lottery. **DO NOT SUBMIT INCOME & ASSET DOCUMENTATION WITH YOUR APPLICATION.** *Income documents include but are not limited to:*

1. 2020, 2019, 2018 Federal Tax Returns, all pages and schedules, including (2021) W2s and any 1099s or a letter from the IRS confirming that you did not file taxes. **Do not provide State Tax Returns.** Household members who do not file taxes must provide IRS verification. Contact a local IRS office to request this;
2. If Federal Tax Returns include W2s from employer(s) you no longer work for, termination of employment must be verified directly by the former employer. A letter must be on company letterhead, signed, dated, state the last date of employment, whether any payments are pending and intent to rehire within the next 12 months;
3. Most recent three (3), consecutive months of paystubs and/or other income documentation. Households selected no. 1 must provide statements for Feb.-Mar. 2021, Mar.-Apr. 2021 and Apr.-May 2021.
4. Employer Verification forms, **provided by City**, signed by the employee(s) with employer contact information;
5. Most recent three (3), consecutive months of all asset statements for all household members including but not limited to all account types listed in the Asset Section of this Info. Packet. Households selected no. 1 will need to provide asset statements for the months of Feb.-Mar. 2021, Mar.-Apr. 2021 and Apr.-May 2021. Explanation of deposits (City to provide form) for all asset accounts including for all unexplained deposits*;
6. Signed and notarized affidavit disclosing the amount of cash on hand;
7. No Income Statements for adults in the household who do not receive income, signed and notarized by both the adult not receiving income and the head of household. The Housing Division will provide this Statement;
8. Student status verification from learning institutions for household members 18+ and full/part-time students;
9. Verification of business ownership & 12-month period Profit/Loss statements of past & prospective earnings;
10. Verification of having a history of living together if household members are unrelated;
11. Verification of custody of a minor, of divorce decree, of real estate under sales agreement if applicable;
12. Other documents may also be requested by the City at the time of the income certification.

**For each unclear deposits into bank/asset statements (cash deposits, transfers from persons outside of the household, etc.) households must explain the source nature of each deposit. Back-up verification of each deposit (receipts, statements from sources, copies of paid invoices, credit card statements etc.) is required.*

Proceed Letter

When a household is found income eligible the Housing Division will issue a Proceed Letter outlining the next steps. Once certified and after receiving a Proceed Letter, the buyer will have 15 days to complete a private home inspection, review the inspection report, and enter into a Purchase and Sale Agreement (P&S) with the seller. Copies of the Private Home Inspection report and executed P&S must be provided to the Housing Division. The buyer will formally apply for a mortgage loan with their chosen lender and then the buyer and seller will agree to a mutually convenient closing date included in the P&S normally 30-45 days after the P&S is executed. If the household is pursuing a Closing Cost Assistance Application with the City of Somerville, please

be advised that a closing date should be identified in consultation with the City. If determined eligible for assistance, the City's assistance check can take up to 4 weeks to be generated, the check must be at hand at the time of closing. Final analysis is not completed by the City until in receipt of the final Closing Disclosure.

Description of Affordable Housing Restriction

This opportunity to purchase an affordable, deed-restricted unit at a significant discount is being offered through the Somerville's Inclusionary Housing Program. This requires, among other things, that the unit remain affordable for future buyers in perpetuity. If you are selected to purchase this unit, you will sign a "Deed Rider" and record it with the registry of deeds which describes the restrictions on the unit and your responsibilities. These restrictions will remain with the unit permanently and will apply to you and all subsequent owners. The following is an overview of the most important aspects of the Deed Rider and is meant for informational purposes only. If selected, you are strongly encouraged to hire an attorney to review the full recorded Affordable Housing Restriction.

- **Principal Residence:** The unit must be used as your primary principal residence and may not be used as a sublet, used as an Airbnb or rented out under any circumstance etc.
- **Leasing and Refinancing:** Express written consent must be obtained from the City of Somerville OSPCD, Housing Division prior to refinancing your loan.
- **Notice to the City of Somerville when selling your home/unit:** When you want to sell your home, you must contact the City of Somerville, OSPCD Housing Division. You must submit a written intent to sell. OSPCD will calculate the Maximum Affordable Sale Price. The buyer must meet income and asset criteria and the City must certify their income and must also be first time homebuyers.
- **The City conducts annual monitoring,** and to ensure buyers are in compliance with the deed restrictions.
- **Improvements are not included in the resale calculations;** if you are thinking of doing substantial improvements and have questions about it, contact OSPCD's Housing Division first.
- **You can hope for a small modest increase** in the resale price; however, these units are not on the market and not valued as such. The price **does not** increase a set percentage every year. Upon resale, the units must remain affordable to another income eligible first-time homebuyer.

A deed- restricted unit cannot be resold without the City's Certificate of Compliance.

What is the Inclusionary Housing Appeals Policy for Pre-Lottery Applications & Eligibility Determinations?

Pre-lottery determination of eligibility by OSPCD's Housing Division is based upon the following: 1) having a complete application; 2) having the appropriate household size for the particular Unit; 3) having the appropriate income that falls within the Unit's stated eligibility range, based on what households self-report for income in the application. The Housing Division has adopted the U.S. Department of Housing and Urban Development (HUD) 24 CFR 5.609 Part 5 definition of "Annual Income" which anticipates gross income, including income from assets, over the next 12 months. Staff annualize what households self-report as their monthly income, and compare that against the income eligibility range the Unit is in. It is the applicant's responsibility to disclose accurate information and to complete the entire application before the deadline. If any errors were made which affected the applicant's eligibility to participate in the lottery, the applicant has five (5) business days from the date of an email/eight (8) business days from the date of a letter regarding ineligibility to correct the error/discrepancy with the Housing Division by replying to the email/letter. The

correction must include specific terms (for example, inclusion of income sources no longer received, forgotten household members, questions left blank or assumptions made in the calculation). Households can also make the correction by providing an updated application with the changes initialed and dated. Households that submit an application within 5 days of the deadline will not have the ability to correct the error/discrepancy and will not be prompted by the City via email or letter.

Post lottery/income certification determination: A household deemed ineligible upon the completion of the income certification process has the right to appeal the income¹ determination. To initiate the appeals process, the ***applicant must send a written Appeal Request to the Director of the Housing Division within one week of receipt of the ineligibility determination.*** A written request includes one sent by email. In this written request to the Director of the Housing Division, the household must identify in specific terms (for example, inclusion of an income source no longer received, or assumptions made in the calculation) what about the determination is being appealed. If a household needs more time to identify in specific terms what about the determination is being appealed, the household must identify good cause for additional time, and still must send a notice of intent to submit a written appeal request within one week of the receipt of the ineligibility determination.

While it is the responsibility of the household to provide the Housing Division with all of their current income documents and to disclose all reasonably anticipated income within the next twelve (12) months upfront during the initial certification process, if there are other documents the household wishes to supply that are new, that provide clarifying information, or are unanticipated/unexpected, the household should state such in its written appeal, and either include the additional documents in the appeal request, or provide a timeline within which such documents can be provided. It is within the discretion of the Housing Director whether to accept/wait for additional documents; however, the documents should be provided without any unreasonable delay, with time being of the essence. The Housing Division Director will consider the appeal request and any new information or documentation provided and make a determination.

The household will be notified in writing by the Housing Director regarding the outcome of the appeals determination, including the reasons and supporting facts and documents relied upon. Such determination shall be made within ten (10) business days of receipt of complete appeal documents, and if such determination cannot be made within ten (10) business days, the Housing Director will provide a reason why additional time is needed, along with an estimate as to how much additional time is needed.

While an appeal is pending, the Housing Division may proceed with income certifications of the next person(s) on the wait list but not to the point where the appealing applicant would be denied the opportunity to rent or purchase the subject unit (if the appeal were to be decided in his/her favor). The following agencies may be able to provide (free) assistance with the applicant's appeal:

Cambridge and Somerville Legal Services (CASLS)

60 Gore Street, Suite 203, Cambridge, MA 02141 / (617) 603-2700

Community Action Agency of Somerville (CAAS)

66-70 Union Square, Suite 104, Somerville, MA 02143 / (617) 623-7370

City of Somerville Office of Housing Stability (OHS), Director Ellen Shachter

50 Evergreen Avenue, 1st floor, Somerville MA 02145 / 617-625-6600 x2580

¹ / The City has adopted the Part 5 definition of "Annual Income" under 24 CFR 5.609 for the Inclusionary Zoning Program.

A copy of this appeal process, including the name, mailing address, and email address of the Director of the Housing Division, shall be provided to the applicant with the OSPCD's Housing Division's written communication of its initial denial of income eligibility.

IMPORTANT DATES		
	Date & Time	Location
VIRTUAL OFFICES HOURS	Thursdays April 1, 8, 15, 22 5:30-7:30PM	Please join meeting from computer, tablet or smartphone. https://global.gotomeeting.com/join/591022621 United States: +1 (872) 240-3412 Access Code: 591-022-621
OPEN HOUSES	Saturday, April 10 th 11- 1 PM Tuesday, April 13 th 6:30- 8:30	Contact: Liz Wheeler Phone: 978-888-7277 Email: liz@santanaproptiesteam.com https://santanaproptiesteam.com/
APPLICATION DEADLINE	Thursday April 29, 2021 at 2:00 PM	Applications must be completed and delivered before 2PM to the Housing Division at 50 Evergreen Ave., Somerville, MA 02145 Faxed to: 617-591-3235 or Emailed to: inclusionary@somervillema.gov
<i>Late, incomplete or applications submitted in piecemeal, will not be entered into the lottery. Applications sent to other emails or faxes will not be accepted.</i>		
LOTTERY	Thursday May 20, 2021 at 2:00 PM	Event details will be sent to lottery participants with Unique Identifiers ahead of the lottery via Go To Webinar https://attendee.gotowebinar.com/register/951271485790990096

If preference documentation is not provided with your complete application or is not current, applicants will not receive a preference.

Next Steps (after lottery)

Only household no. 1 for each list will go on to the next steps

- Income certification documents submitted within week of notification followed by a review
- Proceed letter to an eligible household
- Private home inspection within two weeks
- Purchase and sale signed after two weeks
- Obtain a mortgage
- Closing approximately within 45 days
- Projected occupancy: Summer/Fall 2021 (The unit is ready for move-in at the time of marketing)

Questions regarding applications may be directed to:
inclusionary@somervillema.gov OR 617-625-6600 ext. 2566

Please keep this Information Packet (Pages 1-17) as you may have questions moving forward.

THE INFORMATION PACKET ENDS HERE

PRE-LOTTERY APPLICATION FOR 27 CUTTER ST UNIT #27D CONDO

HEAD OF HOUSEHOLD NAME _____

Maximum Gross Annual Household Income Limits

No. of persons in household:	2 Person	3 Persons	4 Persons	5 Persons
80% Area Median Income:	\$77,000	\$86,650	\$96,250	\$103,950

PRE-LOTTERY APPLICATION INSTRUCTIONS

Pre-lottery applications & preference verification must be submitted to the Housing Division through one of the following methods by:

- Dropped off in person or mailed to 50 Evergreen Ave., Somerville MA 02145 (must be received, not postmarked by below deadline);
- Emailed to: inclusionary@somervillema.gov; OR
- Faxed to: 617-591-3235

Applications sent to email addresses other than inclusionary@somervillema.gov or faxes other than 617-591-3235, will not be accepted. Applications sent by piecemeal or in screen shots will not be accepted.

- 1) *Do not leave any questions blank. If a question is not applicable, please write N/A;*
- 2) *Make sure all adults sign the last page;*
- 3) *If you need additional space to provide an answer, please attach additional sheet(s).*

It is the household's responsibility to ensure that applications are complete upon submission. If emailing or faxing an application, do not contact the Housing Division to confirm the application is received. If faxing an application, you will receive a receipt from fax machine confirming the status of the fax. If you are emailing in applications, you will receive an email notification confirming the receipt of your application.

The Housing Division will confirm the receipt and status of your application once it is processed in the order in which it is received. **DO NOT SUBMIT MULTIPLE APPLICATIONS AND DO NOT SUBMIT YOUR APPLICATION MULTIPLE TIMES.**

APPLICATION DEADLINE: 2PM, Thursday April 29, 2021

SECTION A: GENERAL INFORMATION

1. What language would you like the Housing Division to communicate with you in? _____.
Interpretation services can be offered in Nepali, Portuguese, Spanish and Haitian Creole.
2. Do you require a reasonable accommodation?: ☐ Yes ☐ No
*If yes, submit verification of need from your health care provider with this application **before** the application deadline.*
Please describe reasonable accommodation need: _____
3. Does a household member currently live or work full-time (32hrs+/week) in Somerville? ☐ Yes ☐ No
If yes, submit current documentation to receive the preference.
4. Is any member of your household a City of Somerville employee? ☐ Yes ☐ No
There is no preference given in the lottery if you or a household member works for the City of Somerville. This is simply a disclosure.
5. Is the head of household a full-time student or registered to be a full-time student the following semester?
☐ Yes ☐ No
Please note: Both heads of household cannot be full-time students; Applicants must provide verification directly from institution.
6. How did you hear about this opportunity? ☐ Inclusionary Housing Listserv ☐ City Website ☐ Flyer ☐ Newspaper
☐ Family/friend ☐ Social media ☐ Web search ☐ Other _____
7. Would you like your email to be included in the Inclusionary Housing Listserv to receive notifications of upcoming affordable rental and homeownership opportunities available through the City of Somerville's Inclusionary Housing Program? ☐ Yes ☐ No
Please check "No" to the above question if you already receive email alerts

The following questions are optional and not required to participate in the lottery:

Do you own a motor vehicle? ☐ Yes ☐ No

Please note this property does includes one (1) deed-restricted covered parking space.

Do you need a residential parking permit? ☐ Yes ☐ No

If you answered yes to both question above, explain why a residential parking permit is needed.

What is the head of household's ethnicity? ☐ Hispanic/Latino ☐ Non-Hispanic/Latino

What is the head of household's race? Please check all boxes that apply:

☐ African-American/Black ☐ American Indian/Alaskan Native ☐ Asian ☐ Caucasian
☐ Native Hawaiian/ Other Pacific Islander ☐ Middle Eastern/North African ☐ Other: _____

What is the head of household's national origin?

☐ Bangladesh ☐ Brazil ☐ Canada ☐ Cape Verde ☐ China ☐ Colombia ☐ Cuba ☐ Dominican Republic
☐ El Salvador ☐ Ghana ☐ Guatemala ☐ Haiti ☐ Honduras ☐ India ☐ Ireland ☐ Jamaica ☐ Mexico
☐ Nepal ☐ Nicaragua ☐ Nigeria ☐ Portugal ☐ Puerto Rico ☐ South Korea ☐ USA ☐ Other: _____

SECTION B: HOUSEHOLD INFORMATION

Provide the following contact information for the Head of Household.

Head of Household's Name: _____

Current Address: _____

Mailing Address: _____

Primary Phone: (____) _____ Alternate Phone: (____) _____

Email Address: _____

Complete & provide the following information for each household member intending to occupy the unit

Name of Household Member	Relationship to the Head of Household	Age	Is this person a full-time student or will be a full-time student in the next 12 months? Y/N
	Head of Household		

1. Is a household member expecting to be in their third trimester or give birth by May 20, 2021?

☐ Yes ☐ No

Please note: If yes, this unborn child must be included as a household member in the above table and verification from treating physician as to third trimester must be included at the time of income certifying.

2. Is any household member listed above legally married to somebody not included on the application?

☐ Yes ☐ No If "Yes", list the name, address and explain your current marital status below. Depending on the response this person may need to be included as a household member for the purpose of this application: _____

3. Does any household member have joint accounts, own property or joint interest in Real Estate (whether in the USA or abroad) with somebody who is not a household member? ☐ Yes ☐ No If "Yes", include these assets in the asset table listed on Page 23. This will be discussed if selected in the lottery. List all names on joint asset & describe the relationship to household member: _____

I certify that the total number of people in my household is: _____

SECTION C: INCOME & ASSETS

Income Information – List all income such as Wages, Salaries, Tips, Self-Employment income, Welfare/TAFDC Benefits, Social Security, TANF, SSI, Pensions, Disability Compensation, Unemployment Compensation, Alimony, Child Support, Military Pay, Pensions, Death Benefits, Season/One-time Jobs and Gigs, etc.

Consider & indicate all changes in income your household anticipates over the next 12 months as this may impact your income eligibility. If you are uncertain, you should speak with your HR/Office Manager/Union Rep. about anticipated raises, bonuses, OT, changes in work hours, Cost of Living Adjustments (COLAS) etc.

Household Member	Income Source (Add Employer/Contract)	Pay Frequency (Circle)	<u>Average gross earnings per pay period</u>
	Employer Name	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Employer Name	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Employer Name	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Employer Name	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Employer Name	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Employer Name	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Employer Name	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Self-Employment (Name/Contract)	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Self-Employment (Name/Contract)	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Self-Employment (Name/Contract)	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Self-Employment (Name/Contract)	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Self-Employment (Name/Contract)	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Self-Employment (Name/Contract)	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Child Support	Weekly / Bi-weekly Bi-Monthly / Monthly	
	Child Support	Weekly / Bi-weekly Bi-Monthly / Monthly	
	SS(DI)/TAFDC	Weekly / Bi-weekly Bi-Monthly / Monthly	
	SS(D)I/TAFDC	Weekly / Bi-weekly Bi-Monthly / Monthly	

Asset Information - List below the assets of all household members. Include all bank accounts (savings and checking), life insurance, stocks and bonds, trusts, retirement accounts, educational savings accounts, real estate, online currency (Bitcoin...), cash apps (PayPal, Venmo etc.), whether within the USA or abroad etc.

Applicants must disclose all joint accounts held with an absent spouse/household member(s).

Attach additional pages as necessary

Household Member	Asset Type (checking, retirement...) & Account Number	Asset Value or Current Balance	Name of Financial Institution

1) Does any household member have assets or accounts in any other country? ☐ Yes ☐ No
If yes, please disclose these assets in the above table

2) Does any household member own any Real Estate or joint interest in property abroad, in any other country?
☐ Yes ☐ No
 If Yes, provide address: _____
Please provide name of individual, financial institution, account numbers and addresses of any joint account and/or property

3) Is anyone in your household expecting a monetary gift from someone outside of the household, such as for down payment? ☐ Yes ☐ No
If so, please disclose the amount expected: _____

4) Have you sold, transferred or given away any real property or assets in the last three (3) years within the USA **or** abroad? ☐ Yes ☐ No If yes, provide amount and date of sale/transfer:

Households will need to provide the most recent and consecutive, three (3) months of complete statements (containing all pages, even if blank)/transaction history. All deposits into accounts that cannot be verified will be counted as income.

SECTION D: PREFERENCES

To receive a preference, you must **submit documentation of Somerville residency or employment that is dated within 30 days of the date your *completed* application is submitted.** Attach verification with the application. Below includes acceptable documentation to receive a Somerville preference.

Preferences will be granted for households providing current verification (dated within 30 days of a *complete* application) of living or physically working full-time in Somerville (32+ hours/week). Verifications (such as bills, leases etc.) **must be complete and include all pages.**

Proof of residency may include:

- Current signed lease; **OR**
- Notarized letter from landlord confirming ownership of property and applicant tenancy at property; **OR**
- Utility bill with current statement date. Do not use the bill due date; **OR**
- Bank/credit card/cable bill statement with Somerville address with a current statement date; **OR**
- Current voter registration, showing registration date within the last 30 days.

Proof of employment in Somerville may include:

- Signed and dated letter from employer on company letter head that includes the Somerville address where you work **AND** the number of hours you work per week in Somerville; **OR**
- A current paystub showing the Somerville address of where you work **AND** the number of hours you work per pay period.

Ownership of a business in Somerville *does not* mean you work there. Business owners must provide verification of ownership, a current bill connecting the owner's name with the address of the Somerville business **AND** a current paystub showing the number of hours worked **OR** if paystubs are not available, a notarized affidavit confirming the number of hours worked per week at the Somerville business.

*Somerville **work preferences may not be granted** for households providing **co-working spaces** as verification of employment in Somerville.*

SECTION E: PRE-LOTTERY APPLICATION CHECKLIST

1. Answer all questions and leave no parts of the application blank? ☐ Yes ☐ No

If you answer “No”, your application is incomplete.

Answer all questions or write “N/A” for questions that do not apply

2. Make sure all adult household members signed the application? ☐ Yes ☐ No

If you answer “No”, your application is incomplete.

Have all adults initial or sign appropriate pages

3. Disclose all income & asset sources in the USA & abroad? ☐ Yes ☐ No

If you answer “No”, include these assets in Section C of your application.

Not disclosing all asset accounts may result in ineligibility

4. Include & describe expected changes in income for the next 12 months? ☐ Yes ☐ No

If you answer “No”, describe anticipated changes in income.

Not disclosing changes may result in ineligibility

5. Did you submit verification of having a 1st Time Homebuyer Certificate or verification of being registered for a course that is scheduled to end by May 20, 2021? ☐ Yes ☐ No

If you answer “No”, your application is incomplete, and you must provide verification

Does your 1st Time Homebuyer Certificate expire before May 20, 2021? ☐ Yes ☐ No

If you answer “Yes”, your application is incomplete.

You must provide verification of an extension through the lottery or re-register for a course.

6. Did you provide a mortgage pre-approval letter? ☐ Yes ☐ No

➤ Is the pre-approval letter for a 30-year fixed mortgage? ☐ Yes ☐ No

➤ Does the pre-approval letter include an interest rate or range? ☐ Yes ☐ No

➤ Is the pre-approval letter valid through the lottery May 20th, 2021? ☐ Yes ☐ No

If you answer “No” to any of the above, your application is incomplete.

You must submit an updated letter that contains the missing information. Show your lender Pages XXX so that they have all required information to provide you with your letter.

7. Include documentation of Somerville live/work preference? ☐ Yes ☐ No ☐ N/A

➤ Is the verification complete (all pages, complete statement with a full name and matching address)? ☐ Yes ☐ No

➤ Is the verification (i.e., bill statement date) dated within the last 30 days from the date you are submitting a complete application? ☐ Yes ☐ No

If you answer “No” to question 7, you will not receive a preference.

SECTION F: APPEALS

Pre-lottery determination of eligibility by OSPCD's Housing Division is based upon the following: 1) having a complete application; 2) having the appropriate household size for the particular Unit; 3) having the appropriate income that falls within the Unit's stated eligibility range, based on what households self-report for income in the application. The Housing Division has adopted the U.S. Department of Housing and Urban Development (HUD) 24 CFR 5.609 Part 5 definition of "Annual Income" which anticipates gross income, including income from assets, over the next 12 months. Staff annualizes what households self-report as their monthly income, and compare that against the income eligibility range the Unit is in.

It is the applicant's responsibility to disclose accurate information and to complete the entire application before the deadline. If any errors were made which affected the applicant's eligibility to participate in the lottery, the applicant has five (5) business days from the date of an email/eight (8) business days from the date of a letter regarding ineligibility to correct the error/discrepancy with the Housing Division by replying to the email/letter. The correction must include specific terms (for example, inclusion of income sources no longer received, forgotten household members, questions left blank or assumptions made in the calculation). Households can also make the correction by providing an updated application with the changes initialed and dated.

SECTION G: NOTIFICATION

All information you provide here will be treated as confidential and used by our office to determine eligibility in this affordable rental opportunity through the City's Inclusionary Housing Program. Applicants understand that, if selected, OSPCD's Housing Division will require complete income and asset verification. This means that applicants, if selected, must provide the OSPCD with documentation and further verification of all information related to income, assets, and household members. The applicant certifies all information in this application is true and accurate to the best of his or her knowledge and belief. I acknowledge and consent to the sharing of my household's information with the Office of Housing Stability, the Health and Human Services Department and other City of Somerville Departments as/if needed. I authorize the Housing Division to contact 3rd parties to verify Somerville preference status and income to determine appropriate lottery pool selection.

I have read and understand the application requirements and the deadlines as described above. I certify under penalty of perjury that the information I have provided is true and accurate. I understand that the provision of false information and statements are grounds for ineligibility under the City of Somerville's Inclusionary Housing Program.

_____ Print Head of Household's Name	_____ Head of Household's Signature	_____ Date
_____ Print Co-Head of Household's Name	_____ Co-Head of Household's Signature	_____ Date
_____ Print Other Adult's Name	_____ Other Adult's Signature	_____ Date
_____ Print Other Adult's Name	_____ Other Adult's Signature	_____ Date

